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Social Styles and Effective Performance

Social Styles and Effective Performance Joyce Yen Coleen Carrigan Hope everyone had a chance to fill out their personal styles inventory Goals • Define Social Styles • Become aware of both our own styles and Toby\ To be more effective, the broader and more flexible you are, the greater your ability to be versatile when you choose

PERSONAL STYLE INVENTORY R. Craig Hogan and David W ...

4a__ allowing commitments to occur if others want to make them 4b__ pushing for definite commitments to ensure that they are made 5a__ quiet, thoughtful time alone 5b__ active, energetic time with people 6a__ using methods I know well that are effective to get the job done

How to understand differences between individuals

Figure 1: Personal Styles and Effective Performance (Source: Merrill, DW and Reid, RH (1999) Personal Styles and Effective Performance: Make Your Style Work for You, London: CRC Press While an individual may dip in and out of all four approaches, ...

Activity Communication Style self-assessment

Dr Merrill and his associates, read Personal Styles and Effective Performance: Make your Style Work for You by Dr David Merrill and Roger Reid (Radnor, PA: Chilton, 1981 Scoring Form 1 7 13 a Driver a Analytical a Analytical b Amiable b Driver b Expressive c

Performance Evaluation: A Dynamic Tool for Supervisors

Effective performance evaluation is rooted in good communication Completing the forms and appropriately following the process is important - but it is not the whole story

Analytical Driver Red Blue

2 Study based on the researches of Merrill & Roger, "Personal Styles and Effective Performance - 1981" & Bolton&Bolton's "Social Style and Management - 1984" This document is prepared by Timur Tiryaki Basari Akademisi wwwtimurtiryakicom Assertiveness = the degree to which a person's behaviors are seen by others as forceful or